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## HPS SCHÖNOX BECOMES STARNET PREFERRED VENDOR

Innovation, customer service key to partnership



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As part of its ongoing effort to be On It through innovation, solutions, and service, HPS NORTH AMERICA, INC. ("HPS Schönox") announces it has become a Preferred Vendor of Starnet Worldwide Commercial Flooring Partnership.

"The Schönox line of subfloor products has been the preferred solution for professional flooring installers in Europe for over one hundred twenty-five years" stated Thomas Trissl, HPS Schönox Principal. "When we brought Schönox to North America in 2012, one of our main objectives was to demonstrate to the professional installer not only our great products but also an unwavering commitment to customer service. We are so pleased these efforts have been acknowledged through this invitation to become a Starnet partner, as their Members' ideals and way of conducting business are perfectly aligned with ours."

"We are excited about and are looking forward to our partnership with HPS Schönox," stated Mark Bischoff, Starnet Vice President Vendor Relations. "Most of our members have successfully conducted business with Thomas Trissl and the management team at HPS for many years. We have really been impressed with their intense attention to customer service, combined with aggressive marketing and installer education programs. This partnership provides our Members new opportunities to take advantage of the high-quality Schönox products as well as their teams' On It attitude."

Doug Young, HPS Schönox Executive Vice President added, "The Starnet partnership is the culmination of four years of very hard work by our entire team. As important as this partnership is, we view this as another key measure of progress toward our goal to be the leading North American subfloor solutions provider. We are really looking forward to continuing business with our existing Starnet friends, while deepening relationships with new Starnet contractor partners."

### ABOUT STARNET WORLDWIDE

Starnet Worldwide Commercial Flooring Partnership is a cooperative association comprised of more than 180 locally-owned independent full-service commercial flooring contractors. With \$3 billion in annual Member sales, Starnet is the most influential force in the contract flooring industry and the largest network of commercial flooring dealers in North America.

### ABOUT HPS SCHÖNOX

HPS Schönox, a business unit of TMT America, Inc. is a customer-oriented, entrepreneurial, high-tech company that specializes in building materials suited for new buildings as well as for renovation. Innovative materials include primers and moisture mitigation systems, subfloor repair products, floor leveling compounds, adhesives, and waterproofing materials for installing all types of floor coverings. For more information about Schönox products and HPS North America, Inc., contact Michelle Eubanks at [meubanks@hpsubfloors.com](mailto:meubanks@hpsubfloors.com), call toll free 855.391.2649 or visit [www.hpsubfloors.com](http://www.hpsubfloors.com).